



Germany´s
largest green
energy retailer,
1 m customers



18 years experience in Energy & IT

Driver of German Energiewende



Optimizing a pool of > 1,000 DER 24/7 since 2010





500 employees20% softwaredevelopers



EUR 700 m revenues



Global Megatrends Turning the Energy World Upside Down

Decarbonization



Decentralization

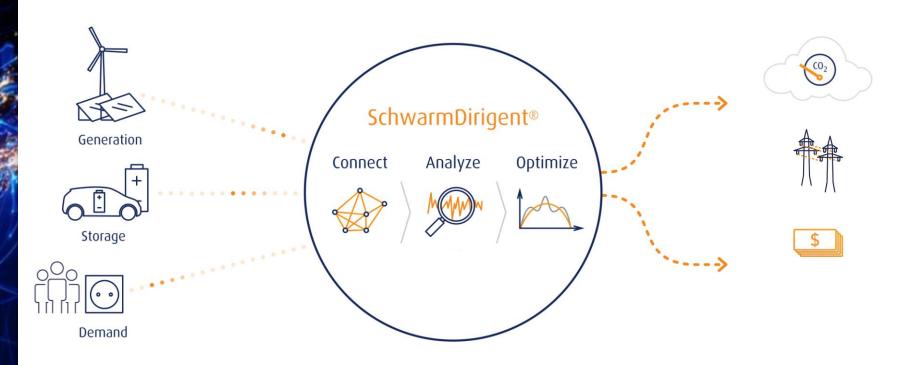


Digitization





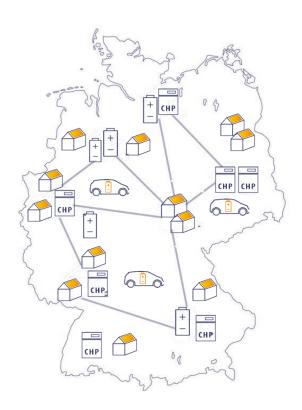
SchwarmDirigent® – Virtual Power Plant





LichtBlick VPP in Action Since 2010

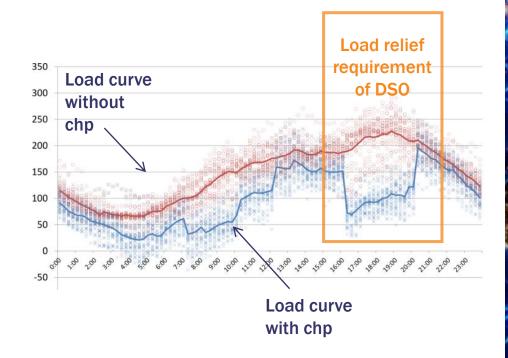
- Virtual power plant of more than 1,000 energy units
- 24/7 commercial operation and optimization
- Full range of optimization applications fulfilled:
 - Maximized onsite consumption
 - ✓ Spot market sales at Energy Exchange
 - ✓ Providing load relief to DSO
 - ✓ Providing secondary frequency control to TSO





Providing Load Relief in Constraint Grid Areas

- Germany's largest smart grid field test with a DSO
- SchwarmDirigent® optimizes performance of CHP plants to facilitate grid requirements
- Effectively providing load relief





Electric Vehicles Providing Secondary Frequency Control

- Field test with 20 electric vehicles in Berlin
- Integration and pooling of mobile batteries
 - Providing secondary balancing power
 - Taking into account unpredictable user behaviour
- Partners
 - Volkswagen AG (VW)
 - SMA
 - Fraunhofer IWES



Federal Ministry for the Environment, Nature Conservation and Nuclear Safety





In Cooperation with



Enabling Tenants to Benefit from Solar Energy

- "Gelbes Viertel", Berlin Largest solar roof system in Germany supplies "ZuhauseStrom"
- 3.000 apartments, 50 buildings
- 1,9 MW solar system
- LichtBlick markets green electricity
 "ZuhauseStrom" directly to tenants
- About 500 customers benefit from the green product





Microgrid Solution in Vietnam

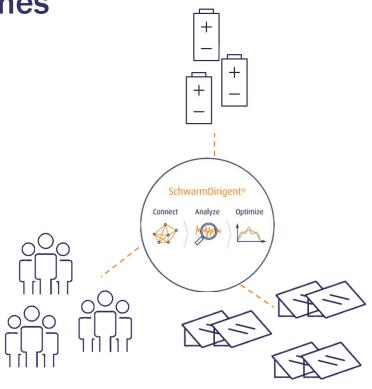
- SchwarmDirigent® optimizes the energy supply from DERs within an off-grid ecolodge hotel
 - ✓ Fossil generation (diesel) is replaced with clean energy from wind and solar
 - ✓ Cost-reduction in energy supply
 - ✓ Reliabel energy supply
- Prospect: holistic energy solution for the entire island (island microgrid)





Community Energy in the Philippines

- SchwarmDirigent® manages batteries to optimize local consumption in a housing community
- Affordable and reliable energy is provided to the community members
- Prospect: Surplus energy will also be sold on the Philippine spot market





LichtBlick is Developing an Energy Sharing Platform for the Future









Energy Sharing in Communities and Smart Cities



- ✓ Clean energy cities
- ✓ Efficient use of clean technologies
- Reliable energy
- Participation in the energy world
- Energy trading between people



