

Digital ecosystem management within and beyond your organization

Future success as a communication service provider means extending beyond traditional network and service excellence into partnerships that deliver new capabilities and opportunities through digital ecosystems and platform-based businesses models.

Your challenges

Business models

- Defining and maximizing your value in ecosystem opportunities
- Untangling complex ecosystem products and services that require input from multiple internal and external parties
- Optimizing the roles of multiple stakeholders in new opportunities

Time to Market

- Keeping up with market speed due to lack of agility
- Combatting market leadership by non-telecom companies

Bridging the Business and IT gap

- Communicating clear business requirements and project scope for ecosystems
- Capturing perspectives of multiple stakeholders in reasonable timeframes

Partner Management

- Designing multifaceted business and technical relationships between parties
- Ensuring value for each ecosystem participant
- Achieving buy in and consensus from ecosystem partners

As a result of these challenges

- You are missing business opportunities
- You overspend on partnerships
- You struggle to reduce errors in IT handovers
- You have difficulty confidently picking winning services

CurateFx has the answers:

Define your business scenarios, ecosystems, products and services

Create new business models through the built-in methodology, best practice guidance and visualization tools that accelerate the capture of your concept Design with the power of proven TM Forum blueprints behind you

Clearly define the roles of ecosystem stakeholders and map their multi-faceted relationships with the Ecosystem Designer purpose-built interface Scope your project using proven Frameworx models

Industry standard
Frameworx and Open APIs
are integrated into the tool,
allowing IT and business to
clearly capture and assign
requirements for the project

Collaborate inside and out

The key to effective collaboration is flexibility which is why our tool can be used simultaneously by multiple stakeholders, shared online, read-only, offline and shared in pdf or word format

Potential value to your company:





Faster ecosystem definition



Reduction in time to agreement among stakeholders



Decrease in IT rework through clear requirements definition

 $^* \textbf{Data aggregated from a survey of companies that have used \textbf{CurateFx within their Catalyst projects} \\$